



Standard Bank's
International Fiduciary Services

Our Escrow Services Include

When to make use of an Escrow?

Why use our Escrow Services?

Case Studies

— Our Escrow Services in Action

Contact Us

Important Information



Standard
Bank

OFFSHORE ESCROW SERVICES

Partnering with business to drive
economic activity in Africa.



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STANDARD BANK'S INTERNATIONAL FIDUCIARY SERVICES

Through our teams in Mauritius and Jersey, we offer a powerful combination of two leading international financial centres that bring together the best of both jurisdictions.

Mauritius offers a local entry point to the African continent, and Jersey provides world-class procedures, systems and technical capabilities as well as access to Europe's financial markets.

Our highly skilled professionals deliver this expertise through a **streamlined and integrated approach.**





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As an integral part of the Standard Bank Group, Standard Bank's International Fiduciary Services is called upon by clients to support their cross-border activity.

We leverage our offshore presence to facilitate African M&A activity by offering company set-up and escrow services.

Working closely with our clients and their advisors, we set up international structures and arrangements to achieve risk mitigation, governance and succession planning.



Standard Bank has been providing corporate and fiduciary services for over 100 years.





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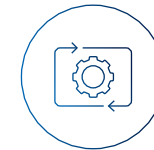
Important Information



OUR ESCROW SERVICES INCLUDE:



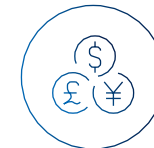
Liaising with Standard Bank's investment team in case escrow funds are required to be invested and managed



A streamlined due diligence process to provide the services according to strict deadlines



Working alongside clients, advisors and lawyers to finalise the escrow agreement



Opening of escrow account with Standard Bank in major currencies



Administering of the escrow arrangement including notification, monitoring and release





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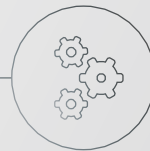


WHEN TO MAKE USE OF AN ESCROW?



CROSS BORDER TRANSACTIONS

Where funds need to be kept in escrow to cater for various circumstances including deposits or post-closing obligations.



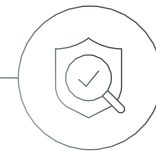
FLEXIBILITY

When the transaction is carried out in hard currency which is best handled in a jurisdiction not subject to exchange control or liquidity constraints.



NEUTRALITY

When parties wish for the escrow agent to be domiciled in a neutral jurisdiction.



CONVENIENCE

When, as often is the case, the acquiring or disposing entity is domiciled offshore.



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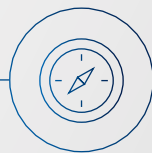
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WHY USE OUR ESCROW SERVICES?



NAVIGATING JURISDICTIONAL COMPLEXITY

Our core activity is to set up and maintain international structures making us the ideal service provider to navigate cross-border escrow arrangements.



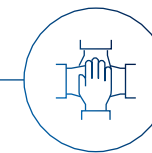
EFFICIENCY

We have a well-honed and efficient process of conducting due diligence on escrow parties which very often include high risk drivers.



SEAMLESS PROCESS

Where the escrow account is opened with Standard Bank, the client benefits from the fact that the agent and bank both apply the same due-diligence threshold, making for a seamless process.



ONBOARDING TEAM

We have a dedicated onboarding team which handles all the administrative aspects of putting in place an escrow arrangement.



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CASE STUDIES

OUR ESCROW SERVICES IN ACTION

1

During the disposal of the Nigerian subsidiary of a listed South African company, the initial deposit made by the purchaser was required to be placed in escrow to allow for conditions precedent to be met.

The complexity arose from a PEP involvement which meant applying an enhanced due diligence threshold.

2

With 9 sellers spanning across various jurisdictions, the challenge was around the volume of due diligence required on the various layers of corporates and individuals, some of whom resided in special risk countries.

The escrow was part of an M&A transaction and represented funds to cover a possible additional consideration that would be linked to the performance of the target company following the consummation of the transaction.

3

This M&A transaction involved a Gulf country's sovereign fund, whereby the escrow funds had to sit in a Sharia compliant product.

We worked alongside Standard Bank's Sharia team in Johannesburg and the investment team in Jersey, who assisted in putting together the appropriate solution.



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Dedicated to meeting your needs with skill and attention to detail.

If you would like to find out how our experienced teams can help you use international holding structures and strategies to take advantage of business and investment opportunities throughout Africa, please contact us.



CONTACT US

We would welcome the opportunity to have a conversation with you.

Please do not hesitate to contact us directly.



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IMPORTANT INFORMATION

This document has been provided for general information purposes and cannot be relied upon or construed as formal advice. Standard Bank's International Fiduciary Services are available from the offices listed, the products and services referred to in this document are only offered by subsidiary companies of Standard Bank Offshore Group Limited based in Jersey and Mauritius.

Standard Bank Offshore Trust Company Jersey Limited is regulated by the Jersey Financial Services Commission, registered in Jersey No. 9153, Standard Bank House, 47- 49 La Motte Street, St Helier, Jersey, JE2 4SZ.

Standard Bank Trust Company (Mauritius) Limited is regulated by the Financial Services Commission, Mauritius, to provide corporate and trust services and does not fall under the regulatory and supervisory purview of the Bank of Mauritius. Business registration number: C06021609. Level 9, Tower B, 1 Exchange Square, Wall Street, Ebene, 72201 Mauritius.

The above entities are wholly owned subsidiaries of Standard Bank Offshore Group Limited whose registered office is Standard Bank House, 47-49 La Motte Street, St Helier, Jersey, JE2 4SZ. Standard Bank Offshore Group Limited is a wholly owned subsidiary of Standard Bank Group Limited which has its registered office at 9th Floor, Standard Bank Centre, 5 Simmonds Street, Johannesburg 2001, Republic of South Africa.

Telephone calls may be recorded. Ref: RMC2018.037

* Source: 2016 Knight Frank Wealth Report in association with Standard Bank.



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